



REAL ESTATE CAREER DAY

MAY 11th 2021

SCHEDULE

08:45		Start Event
09:00		Kick-off
09:30		Business Case 1
11:15		Coffee Break
11:30		Business Case 2
13:15		Lunch Break
14:15		Company Interaction 1 + 1- on- 1 talks
15:00		Company Interaction 2 + 1- on- 1 talks
15:45		Coffee Break
16:00		Business Market
17:30		Wrap Up

TABLE OF CONTENT

Real Estate Career Day	4
Break the Pattern	6
Online Platform - Activo	8
Kick-off	10
Programme	12
Business Case Companies	14
Company Interaction Companies	30
1- on- 1 Conversation Companies	46



REAL ESTATE CAREER DAY

It's great to see you at the Real Estate Career Day 2021! This annual event is organized by BOSS, the study association of the master track Management in the Built Environment of the Delft University of Technology. On Tuesday, May 11th, we will once again host the RECD to connect students and professionals. This year's event will be held on an online platform created specifically for this edition.

Through the platform, you can explore the real estate world by getting in direct contact with various real estate companies. With your program that is tailored to your own preferences, you can choose to orientate yourself within the real estate market or to get to know specific companies in more depth. Your personal program will consist of business cases, interactions, potential 1-on-1 talks, and a visit to the business market. The day will be ideal to obtain insight into the wide range of future career opportunities and to get acquainted with the practice.

In total, 22 real estate companies, active in the field of development, real estate consultancy, financial advisory, project management, and real estate management, seize this day to present themselves to you in an interactive way through the varied program which you will find in this book.

REAL ESTATE CAREER DAY

BREAK THE PATTERN



STAY UPDATED
WWW.RECD.NL

With increasing speed we are seeing changes in the world of digitization and transformation. New technologies such as the self-driving car, smart sensors, and big data are driving innovation in the urban environment and real estate sector. These smart technologies and people respond to the changes and complexity of our society. The question is how will companies deal with the changing market. Challenges such as housing shortage, the sharing economy and circularity are facets to which the real estate sector will have to respond. With the help of today's students, these challenges will have to be tackled.

Thereby, the current pandemic necessitates adaptability and flexibility from you and your fellow students. It's been a year of transformation and change, in which different patterns had to be broken. Unchanged, we want to assist you in obtaining insight into future career opportunities in the real estate industry that match your goals. A wide range of Real Estate related companies will be present to help you as an ambitious student with a starting career.

The slogan of the day is '**Break the Pattern**', which will symbolize your RECD of 2021.

Hopefully, after this day you will have an insight into the future changes in the real estate sector and your personal career.

ACTIVO

For the first time in its existence, the Real Estate Career Day will be held online. As we all know, the reason for an online edition is unfortunate. However, it has led to an interesting challenge to **Break the Pattern**. The RECD committee has become acquainted with a lot of (new) online platforms to do so in the past couple of months. Eventually, cooperation with Activo was entered. This platform offers unique opportunities, such as group chats, polls, company introductions, and more.

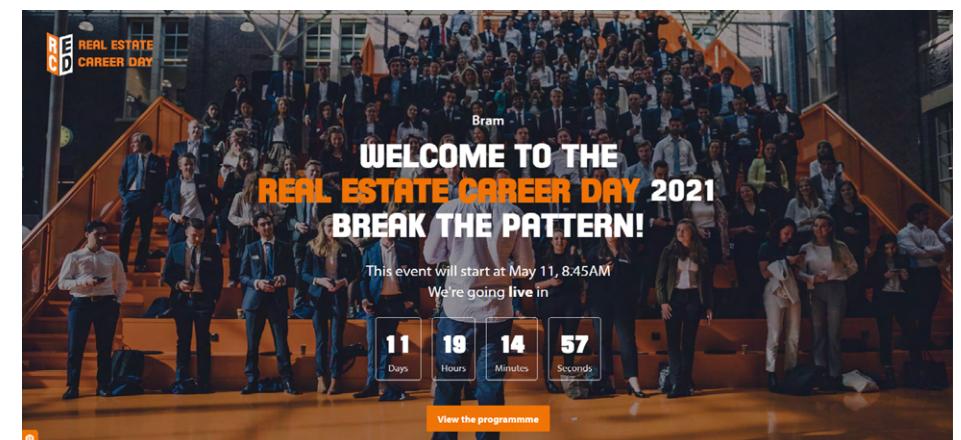
On the **10th of May**, you will receive an e-mail with a personalized link to the RECD platform. Until 8:45 on the **11th of May**, this will lead to a countdown screen. At 8:45, you will enter the actual event.

The day will start with the kick-off. After the kick-off, the platform will give you a sign when a new session starts and will bring you to your personal sessions. For the business cases, company interactions, and 1-on-1-conversations, this means that you will find yourself in a meeting like you are used to, comparable to a Zoom or Teams meeting. Within these meetings, it is possible to work in break-out rooms and share your screen.

After these personal sessions, the business market will take place. The most important aspects of a business market are the interaction between student and company and getting in touch with a broad range of companies.

To encourage students to contact a variety of companies, you will be linked to three companies and invited to visit one of their break-out rooms for ten minutes. After the rounds, you can choose which companies you want to visit. This means you'll have one hour to speak to whichever company you prefer.

When you click on the business market icon, you will find an introduction page with the logos of all companies including a short introduction to the companies in one or two sentences. If you click on a logo, you will find a more detailed page of this company. The company is able to add texts, brochures, videos, etc. of itself on this page, whatever they like. On this page, you will also find the link to a break-outroom in which you can talk to this company.



KICK - OFF

Kick-off

09:00 - 09:30

At 08:45, everyone will be welcomed by the chairwoman of the RECD committee, Lisa Cornelissen. At 09:00 we will start the RECD with the kick-off.

Speakers

This year, Claudia Heimensen and Abdessamed Azarfane will kick-off the Real Estate Career Day under the guidance of presenter Robin Meijer. Three statements will be discussed in the three subthemes of the main theme '*Break the Pattern*'. The three sub-themes are transformation in the field of personal development, digitalisation and inner city development. It promises to be an insightful start to the day, given their years of real estate experience.

Claudia is currently employed by Provast as a real estate developer. In addition, she is an active committee member of DWIRE (Dutch Women in Real Estate).

Abdessamed is educated as an architect and worked for over ten years at different architectural firms before deciding to switch to project development. Azarfane has been a developer at Being Development since May 1st.

CLAUDIA HEIMENSEN



ABDESSAMED AZARFANE



PROGRAMME

Business cases 09:30 - 11:15 | 11:30 - 13:15

An important part of the day are the Business Cases. These sessions, led by the companies will provide a picture of the company's working methods and issues that they solve in their daily lives. There are a total of two of these Business Case rounds spread throughout the day. During the business cases, the companies will present a case to the students that fits in with the work of the company.

1 - on - 1 Talks 14:15 - 15:45

In addition to the central program, the RECD offers students the opportunity to present themselves individually to companies. Are you looking for an internship, graduation project, traineeship, or maybe even a job, then you might get the opportunity to talk for ten minutes to a company (or companies) within the sector in which you are interested. The selection of these 1-on-1 interviews is based on your motivation letter and CV.

Company interaction 14:15 - 15:45

During this part of the programme, the companies are given 1 hour the opportunity to get to know the students better and to leave a good impression in an interactive way. These presentations will be given in different forms, entirely in keeping with the company, these are other companies than during the cases. The students will be actively deployed during these business interactions.

Business market 16:00 - 17:30

The afternoon is marked by the most important networking moment of the Real Estate Career Day: the business market. In this online form, students will be assigned to companies in rounds. In addition to the rounds, you can choose which companies you want to visit. The accessible nature of the business market makes it a platform suitable for the exploratory student who wants to gain as much knowledge and experience as possible to form an image to start/ develop his or her career. In addition, the market is also very suitable for the determined student who knows at which company he or she would like to gain a place for a possible internship or even a graduate internship.

Wrap up 17:30-18:00

This year's Real Estate Career Day will be a very special edition since it will be held online. The online platform provides the opportunity for a special closing activity where you can find out more about the various companies. Through various statements, you can get a good overview of what a company stands for and can offer you as a starter.

BUSINESS CASES, 1- ON- 1 TALKS, AND THE BUSINESS MARKET

09:30 - 11:15 | 11:30 - 13:15

Skaal bouweconomisch
adviesbureau

abcnova
ADVISEURS | PROJECTMANAGERS | PROCESMANAGERS

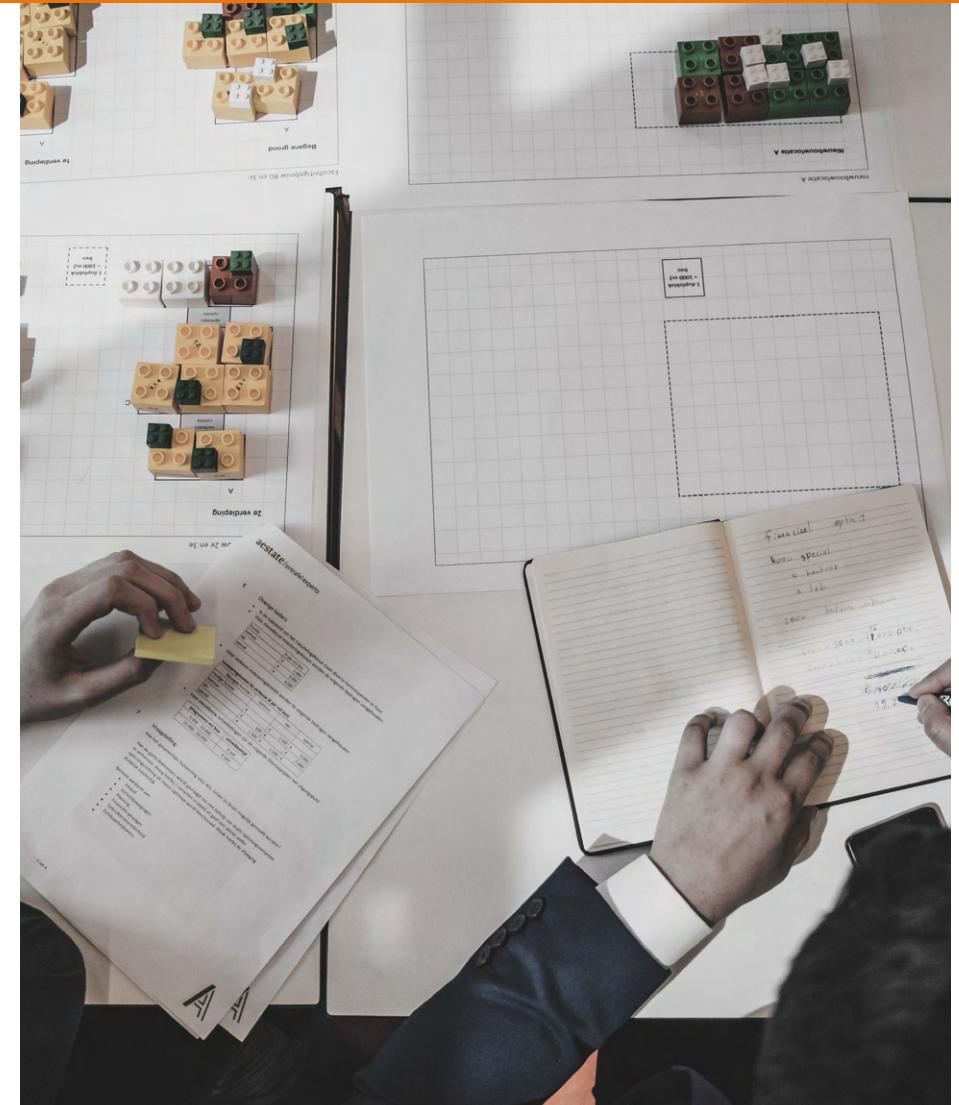
Royal HaskoningDHV
Enhancing Society Together

FAKTON 
Real people. Financial strategies. Resilient places.

KONDOR WES SELS
VASTGOED

aestate
/ontrafel experts

PLING
PROPERTIES
investment management





Amsterdam

<https://kondorwessels.nl/>

Complex issues require unorthodox solutions.

In order to bring depreciated areas back to life, we are always busy making the impossible possible. We are Kondor Wessels Vastgoed. We are a team of young, ambitious and entrepreneurial people with love and attention for real estate development. And we create inspiring places for people and society.

Do you dare to create?

We push boundaries to realize solutions in which sometimes only we believe. To develop projects that contribute to the wellbeing of people and society. That requires creativity, courage and perseverance. Because then, and only then, will we succeed in turning a depreciated area into an inspiring place. If you think you know what it means to think big, we would love to get to know you!

Branche: Real Estate Development

Looking for: Interns, young professionals

Visit <https://kondorwessels.nl/careers/> or contact us through
info@kondorwessels.nl



Project: Kabeldistrict, Delft

Kd-lab

In one of the factory halls, young start-ups can develop and produce (high-tech) ideas, while the old factory site around it is being transformed into a dynamic working and living environment.

Working

You will find your ideal workplace in the Kabeldistrict. The 40,000 m² existing factory buildings offer space to numerous entrepreneurs. In addition, the new high-tech makerspace will soon be realised: the KD Lab. The accessibility is ideal. Do you want to do business in a dynamic environment? Find what you need in the Kabeldistrict.

Living

Come home to the Kabeldistrict. A new city district in Delft with an industrial character. In the Kabeldistrict, about 3,200 to 3,500 homes are being built in all shapes and sizes, from flats to townhouses. Rental and owner-occupied homes in various sizes and price brackets, with a suitable home for everyone: starters, senior citizens, expats or families. The diversity contributes to a vibrant and diverse neighbourhood. The new city park at the Schie offers room for recreation and socialising, and to enjoy all the greenery that the district has to offer, with trees and plants at street level, façade gardens, roof gardens and green façades.



Have a look at the [project](#)



Amsterdam

<https://www.skaal.nl/>

Skaal is a construction cost consultancy company and we advise developers, architects, investors, governmental bodies and engineering firms from the initiation and inception stage of a new property development (project) as well as throughout the construction process so that we can achieve the best outcome for the project in terms of aesthetics and cost. Our focus is not only on construction and investment costs, but also on the revenues, risks and the process of the design and implementation of the project.

Skaal focuses and specializes on complex residential and commercial construction projects. Our focus and strength (mainly) lies in the early design phases of the project. Skaal adds value for our customers by guiding the project team in order for an optimal design outcome that remains within the available budget. We mainly work on projects in the Netherlands, but we also work on certain projects in countries Worldwide. We can proudly mention that we have been a part of many unique projects such as;

- The Sax in Rotterdam
- Bajeskwartier in Amsterdam
- HAUT in Amsterdam
- Urban Interactive District (UID) in Amsterdam
- International Airport in Phnom Penh (Cambodia)

At Skaal we are involved in many different projects that run at the same time. This results in a dynamic set up between all the colleagues and a sense of excitement with being actively involved in various projects and working in various project teams within the office. Our role is constantly changing and adapting as per the client's needs and what the project demands from us. Some of our roles involve us advising the design team during the design and development phase, other roles we perform are followed by milestones in the projects where we manage project budgets and evaluate contractors offers.

Skaal has a partnership with RLB and is a member of the RLB Euro Alliance; an alliance of comparable European agencies. In addition to international customer contacts and knowledge sharing, this also provides the opportunity to guide our customers in any foreign projects.

Skaal was founded in 2017 by Jeroen de Wilde and Alexander Aksu. The organization has grown to a relatively young team of fifteen colleagues and is constantly looking for young enthusiastic professionals to join the team! Our office has an informal, relaxed, yet high energetic atmosphere, where we have a lot of fun together, but at the same time we are all working passionately and diligently on complex and challenging projects. At Skaal we often gather after office hours to relax and have some fun with organized activities and events which allows the team to get closer and facilitates team building.

Project: Urban Interactive District Amsterdam

Our role: Total costs management during all phases of the design and support during the total real estate exploitation and organizing architect selection

Specifications: 165,000 m², mix of functions: houses, offices, theatre parking and hotel.



Have a look at the [project](#)





Amersfoort, Amsterdam, Eindhoven, Goes, Groningen, Maastricht, Nijmegen, Rotterdam, Den Haag, Utrecht, en Zwolle

<https://www.royalhaskoningdhv.com/en-gb>

Royal HaskoningDHV is worldwide engineering, project management and consultancy firm, with 6000 colleagues spread over 140 countries. We are committed to working with clients and partners on projects that have a positive impact on people, our living environment and the economy. We are engineers, project managers and consultants who successfully design smart cities, airports, ports, buildings and more for over 137 years. We help our clients in transformation be it digital, circular or future proof and support their business by bringing their vision to life in higher quality and speed.

Career opportunities

Doing the right thing for the right reason, that's in the DNA of Royal HaskoningDHV. Do you want to start your career in an international environment that's full of innovation? Together we'll look at what's feasible, possible training, new qualifications or perhaps projects abroad. With a program specially developed for Young Professionals, we offer you the opportunity to further develop professionally and personally. By investing in the development of our employees, we also invest in the development of our company. We strongly believe in the value of "learning by doing" under the guidance of a more experienced colleague.

Application procedure

All open vacancies are available on our [website](#).



Project: Booking.com

Our role: Royal HaskoningDHV has been part of the delivery team since 2015 providing project and stakeholder management services as well as Smart & Healthy Environments consultancy.

A vibrant campus to attract and retain the best and brightest

Plans are under way for the global headquarters of a world-leading digital travel agency housing 4,000 employees on a 72,500 m² campus. Royal HaskoningDHV has been part of the delivery team since 2015 providing project and stakeholder management services as well as Smart & Healthy Environments consultancy. Our project team has worked with our client to create an ambitious vision for their campus building, based on the programme of requirements. It incorporates sustainable, smart technology solutions which ensure a future-proof outcome that will create value by helping attract and retain highly skilled employees from around the world.



Have a look at the [project](#)

► creating a lasting difference ►



Amsterdam

<https://pingproperties.com/>

About PingProperties

PingProperties is an investment management organization that adds lasting values to existing commercial real estate and their spatial environment. Every building or location deserves a sustainable future. By developing strategic solutions for complex architectural, financial and commercial issues, PingProperties creates high-quality real estate investments that contribute to that future. With vision and creativity we add sustainable values to buildings and the spatial environment. Value for tenants, value for investors, value for the environment and value for other stakeholders. That is our strength and that's how we make a lasting difference for everyone. For now and in the future.

Our team

With an enthusiastic team and more than 17 years of professional experience in the real estate market, PingProperties has built up a strong position and critical mass. Our track record, our market knowledge and our corporate network enable us to keep a close eye on the market and to realize attractive investment opportunities. We work together with a select number of strategic investment partners, including PingInvestors. Our working methods are characterized by reliable, ownership and perseverance action. These are our core values.

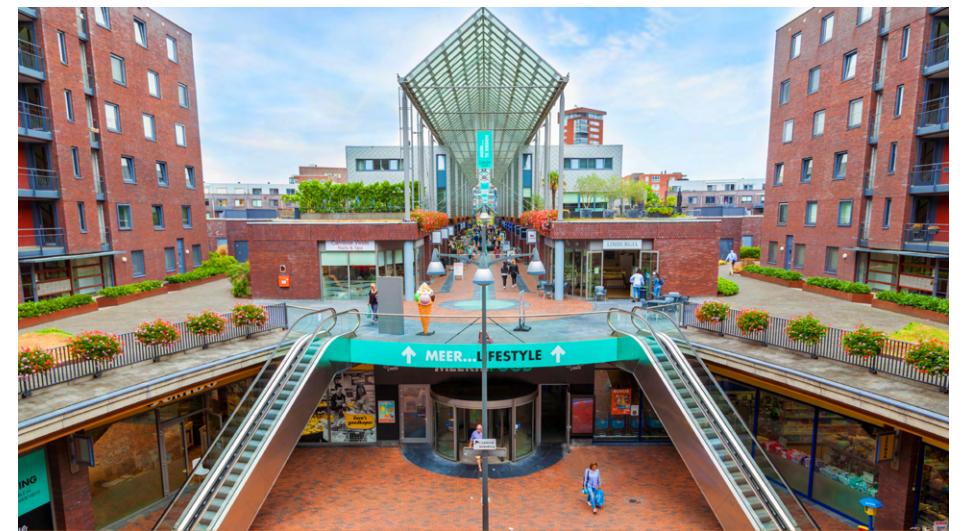
Project: Daily Convenience Center Carnisse Veste

A lasting difference

PingProperties has confidence in the power of daily convenience centers where value can be added through active asset management and personal attention for shopkeepers. We always look for a optimalization of these (often) multifunctional complexes, whereby transformation/re-use can be a consequence. A great example of a successful acquisition is Daily Convenience Center Carnisse Veste in Barendrecht which offers significant opportunity to add and create further value. To capitalize these opportunities, focus needs to be given to specific goals and topics. These goals and topics of the daily convenience function include further strengthening, simplifying and shift layout, increase the shopping feel, experience and ambiance and active asset management. Together this results in a full daily convenience centre which has more connection with the needs of visitors, more satisfaction of the tenants and a higher market value that secures an exit and therefore increases return for investors.



Have a look at the [project](#)





Odijk

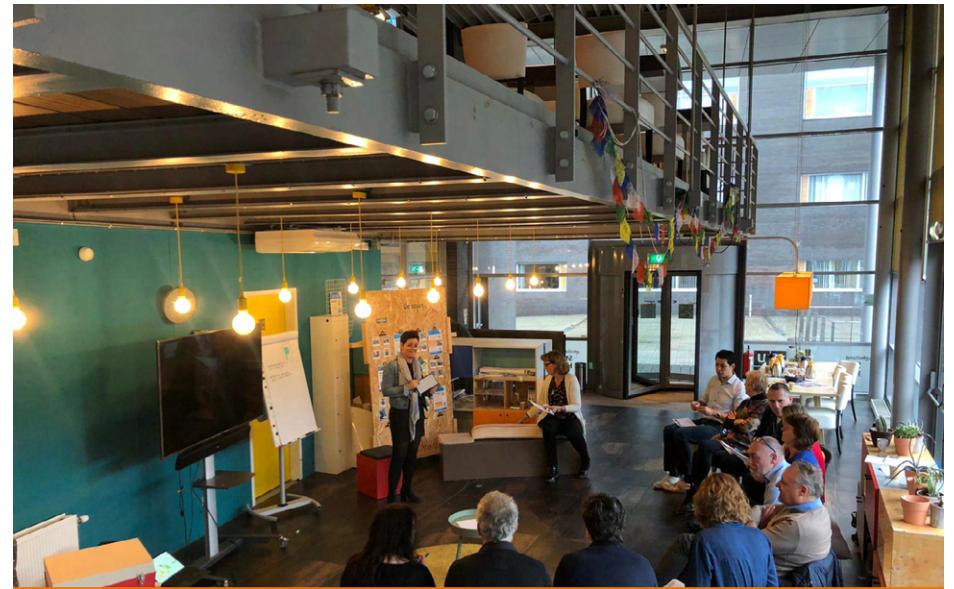
<https://www.aestate.nl/>

We are Aestate/Ontrafelexperts, we excel in solving complex puzzles regarding change and housing issues! The more complex the situation, the better! By making use of our own creativity and team spirit, we find the best solutions. We do this for all sorts of organisations: educational, health care, government and organisations with lab functions. Our goal? We endeavour to make the daily 'life' of humans and organisation the best as possible.

We look at housing issues from an integral perspective and surprise our clients with the most creative tailor made solutions that are widely supported by all stakeholders. By doing so, we build an environment that is connective and where people excel.

Our denominator? Knowing that nothing is impossible. Odijk is our base, but we often find ourselves at where it all happens: at our client's place.

Aestate helps students and recent graduates to make their next step towards a glorious career. Therefore, we are continuously looking for young talent to strengthen our team. Within our AEcademy we offer you a dynamic and practice oriented learning environment, in which our discipline, vision and methods come to life. Looking for a graduation placement? We offer you extensive personal guidance in our AEcademy and being part of our team you will be working on a specific case related to your subject. What do we expect from you? Dedication, knowledge development and to put enthusiasm and effort in the subject of matter as well as in a game of table football.



Project: Hogeschool InHolland

Aestate has a leading role as program manager Flexible Learning and Working (FLW) at Hogeschool InHolland. This covers both the definition and implementation of FLW through associated projects. As program manager we are responsible for integrating housing, ICT and professionalization of employees. In addition, we contribute to an integral housing plan for Location Haarlem.



Have a look at the [project](#)



Amsterdam, Assen, Utrecht

<https://www.abcnova.nl/en/>

Every day our consultants and project managers create future-oriented solutions for living, working, and learning environments together with our clients. We realise the ambitions of our clients and enable them to stay on top of the development process. We help make the real estate industry a better place, every day. We are a successful company that contributes to high-profile buildings and areas. At *abcnova*, we take pride in our expertise and skills. We offer our employees the kind of working and learning environment that nurtures their talents and continually drives their curiosity. At *abcnova* freedom and responsibility go hand in hand.

Young Talent Program

Young Talent Program *abcnova* is always on the lookout for people who are passionate about their profession. People who get up in the morning determined to make a difference and make our built environment more beautiful and more clever. If you join our team as a young, ambitious and enthusiastic talent you will participate in the young talent program. This is a development program in which you work on broad professional knowledge, personal skills, and effectiveness. You will also automatically become a member of the 'young *abcnova*'(JAN) community run by and for junior project managers. JAN focuses on internal and external networking and knowledge sharing.

At *abcnova*, we encourage employees to excel at the individual level, but we also encourage them to become great team players. Are you interested or would you like more information?

Don't hesitate to contact us at hrm@abcnova.nl

Project: Redevelopment former V&D Eindhoven

The former V&D building is being transformed into a mix of retail, flexible workplaces, bars and restaurants. *abcnova* represents the interests of MN in the redevelopment and supervises the entire process. From the start of the feasibility study till the realization process, *abcnova* takes care of the project and quality management.



Have a look at the [project](#)



© The copyright of the added images belongs to Kentie & Partners



Real people. Financial strategies. Resilient places.



Amsterdam, Rotterdam

<https://fakton.com/nl>

Fakton. A unique player in the real estate industry for 40 years.

Making an impact on resilient urban environments and dynamic real estate organizations; that is what Fakton is all about. Our talented professionals are able to match projects and capital markets, moreover focused on residential real estate developments. They do so with strategic thinking, organizational power and financial creativity.

Are you looking for a real challenge in the real estate industry with a lot of responsibilities from day 1? Would you like to work in the World Trade Center in Rotterdam or Amsterdam? You have come to the right place.

Did you know that we are included in the list of the Best Workplaces 2020, an annual research to assess the best workplaces in the Netherlands and benchmark them? 89% of our talented professionals believe Fakton is a "Great Place to Work". This is something that we feel most proud of.

Interested? Please do not hesitate to call us.

Jeroen de Koning (Fakton Consultancy)
06 – 53 94 53 30

Jan-Daan Maasland (Fakton Development)
06 – 14 44 44 83

Pam Engwirda (Fakton Energy)
06 – 15 51 52 01



Project: Amsterdam Bay Area

By constructing a business case, Fakton helped exploring the development strategy for Amsterdam Bay Area until 2050, an urban development with a program of up to 100.000 homes, 40.000 jobs, infrastructure and ambitious environmental goals.



Have a look at the [project](#)

COMPANY INTERACTION,

1- ON- 1 TALKS, AND THE BUSINESS MARKET

14:15 - 15:45



CBRE Deloitte.





Rotterdam, Utrecht, Hengelo, Cruquius, 's-Hertogenbosch,

<https://www.duravermeer.nl/>

This is Dura Vermeer

Dura Vermeer is a Dutch oriented company with activities in residential construction, non-residential construction and infrastructure. With € 1.4 billion in turnover and more than 2,800 employees, we are in the top 10 companies in the Dutch construction industry.

Working together with us, you'll be part of a family business culture that puts people first. From Rotterdam to Amsterdam, from Eindhoven to Zwolle. You will find our people all over the country. What connects them is the ambition to design and build high-profile and iconic projects, the ambition to achieve maximum results and above all that: to build on those ambitions together.

Our traineeships and internships are the fastest way to a top position within Dura Vermeer. Your talent is what comes first when you apply for an internship or traineeship, but we also assess on your "go that extra mile" mentality and team player skills. What are you waiting for?

Visit: www.duravermeer.nl/werken-bij



Project: AFAS Experience centre, Leusden

The new state-of-the-art complex is built by Dura Vermeer and exists of a variety of buildings connected with each other, with a total of 62.000 m². There is main building as well as some extra buildings that can host demonstrations, sport activities, training, studios, a restaurant and an indoor garden. In addition, there will be a theatre in a glass dome that can host 800 guests for presentations and meetings.



Have a look at the [project](#)



Amersfoort

<https://www.twynstragudde.nl/>

Who we are

TwynstraGudde is an independent and leading Dutch strategic and organizational consultancy firm. We mainly work on strategic and social relevant issues that have impact on (semi-) government and business organizations.

We work in the field of real estate, housing, spatial investments, area development, as well as security, care, energy, water, education, mobility and infrastructure.

What we offer

We offer our junior advisors an extensive educational program. When you come to work for us, you immediately get a lot of responsibility. You get a lot of freedom and flexibility in organizing your working week. Also, you will get a mentor and enthusiastic colleagues who will guide you 'on the job'. We organize many informative and social activities. In addition, we like to visit completed projects together with our colleagues and we organize fun activities with other young TG employees.

Do you want to know exactly what we do, what our working week looks like and who our clients are? Then contact us! We are always looking for enthusiastic and ambitious students and graduates who are looking for a (graduation) internship or a job.

Project: Forum Groningen

On behalf of the Municipality of Groningen, TwynstraGudde is responsible for the management of this complex project.

Forum Groningen is the final piece of the sensational renovation of the east side of the Grote Markt in Groningen. The 36,500m² GFA building is a dynamic place with possibilities to meet in for example the Public Library, an arthouse called Images, the comic museum and various bars and restaurants.

Since 2006, TwynstraGudde, on behalf of the municipality of Groningen, has been a delegated client and can be approached by all consultants and contractors to make the process manageable as project manager. Forum Groningen opened its doors to the public in 2019. The city has gained an imposing building that gives a new impulse to the city which can be compared to the previous impuls of the Groninger Museum.



Have a look at the [project](#)



Deloitte.



Amsterdam

<https://www2.deloitte.com/nl/nl.html>

At Deloitte you will learn every day. Whether it's from the complex work you do or the people you collaborate with. And you will be supported to achieve your ambitions your way, wherever your future lies.

We want you. The true you, with your own strengths, perspective and personality. You will work in an environment where everyone belongs, is supported and heard, and is empowered to make a valuable, personal contribution.

Making an impact is more than just what we do: it's why we're here. We're driven to create positive progress for our clients, people and society. This sense of purpose is shared by every one of our people. It makes us proud. Do you have a purpose you strongly believe in? Explore it at Deloitte.

What impact will you make?

What impact will you make?

Deloitte is the navigation system to your career: you can go anywhere, as long as you take the driver seat. Whether you want to gain experience abroad, create a start-up, or combine your job with your study. We would love to get to know you and what is important to you. Let's connect for impact.





Amsterdam, The Hague, Eindhoven, Rotterdam, Utrecht,
Zwolle

<https://www.cbre.nl/en/>

CBRE is an organization where it does not matter if you are an experienced professional or a young talent or which position you hold. We offer everyone the freedom to identify and seize opportunities. We work hard for our successes and also celebrate these with each other, for example, after closing a deal of during our weekly drinks.

With over 90,000 employees spread over 460 offices in 100 countries, CBRE is global market leader in real estate consultancy. In The Netherlands our 500+ professionals work each day on the most exciting real estate projects from our offices in Amsterdam, The Hague, Eindhoven, Rotterdam, Utrecht and Zwolle.

Since the beginning of 2019 CBRE has a new headquarters in the Schinkelbuurt in Amsterdam, named The Core. A new, innovative office under a 50-year-old roof in an old car garage. With this office we take a new path, we give entrepreneurship the space it needs, and we work closer together with our clients.

Project: The Core, Amsterdam

The Core is our new headquarters in Amsterdam. We transformed an old car garage into our new Office. In this project we worked together with all possible departments at CBRE. We created a workplace strategy, made the Design, did the total project management and started a change management process. Everything so our colleagues will have the best work environment possible!



Have a look at the [project](#)





Amsterdam, Rotterdam

<https://edge.tech/>

EDGE is a real estate developer that specialises in developing a new generation of innovative buildings that put the health and wellbeing of users and our planet first and foremost.

We aim to reinvent the modern workplace as an inspiring driver for health, sustainability, and innovation. EDGE combines decades of experience in real estate development, investment and operations with proven innovation, big data analytics and smart technology.

EDGE is one of Europe's largest commercial property developers and a global leader in tech-enabled green building design. Founder and CEO Coen van Oostrom has led the growth to its current scope of more than a million square meters in prime developments across Europe and the United States.

Our mission to disrupt the built environment with highly sustainable buildings gained worldwide recognition in 2016, when our Amsterdam-based development, The Edge, was assessed as the world's smartest and most sustainable office building. The Edge was the first of its kind, inspirational in all conceivable aspects. However this was just the beginning. It nudged us towards a different kind of thinking. It taught us that real estate needed to stop patching up problems and instead turn to bolder solutions to unlock new technologies.



Project: Valley, Amsterdam

Valley embodies the major transformation being undertaken by the Zuidas district in Amsterdam. Originally a business district, Zuidas has developed into a lively, multifunctional environment that forms an integral part of Amsterdam. Valley is in perfect keeping with this transformation, as it offers the perfect living, working and recreation space. We call this 'the evolution of city life'. Valley was designed by award-winning architect Winy Maas from MVRDV.



Have a look at the [project](#)



Amsterdam, Rotterdam, Eindhoven, Zwolle

<https://www.icsadviseurs.nl/>

ADVISEURS

“People – and not bricks – should be the starting point of every building process”.

ICSadviseurs is a consultancy- and project management firm working at the interface of organisation and real estate management within the public sector. We are a young and distinguished agency with 65 years of experience. For our clients, which are mainly educational institutions, municipalities, and healthcare institutions, we develop integrated, sustainable, flexible and inspiring solutions for public real estate (re) developments.

Our consultants and project managers give advice throughout the entire building cycle. More in detail, we provide advice and assistance in:

- **Strategic Consultancy** (Scenario analyses, campus development, business cases, feasibility studies, location studies, master/housing plans, creating partnerships).
- **Linking Education/Healthcare/Sports & Architecture** (Co-creation, facilitating workshops, study trips, making functional analyses, functional designs and program of requirements, design reviews, business plans).
- **Project Management** (Project- and process management, arranging tenders to select advisors, architect and contractors, develop and execute real estate strategies).
- **Management & Maintenance** (Management of multi-year maintenance- and renovation plans).

Our consultants and project managers are experts in linking education and architecture. The backgrounds of our consultants lie in architecture, business development, change management, education, engineering, financial management, project management, public administration and urban planning.



Project: Sportcampus Zuiderpark, The Hague

Client: The Hague University of Applied Sciences

Our role:

- Drawing up the Program of Requirements
- Project management



Have a look at the [project](#)



Alkmaar, Amsterdam, Arnhem, Den Haag, Eindhoven, Enschede, Groningen, Leusden, Maastricht, Naaldwijk, Rotterdam, Utrecht, Venlo, Zwolle

https://www.ey.com/en_nl

Join Us!

Join us if you enjoy dealing with complex questions and collaborating on different projects in which you are always developing. We are an enthusiastic, young, close team with a mix of real estate expertises. For example engineers, valuers and financial advisors. As part of a global organization, we serve a wide variety of clients. Advising both public and private organizations to cope with the complex challenges associated with owning, using or investing, during the life cycle of a real estate property.

Continous Development

EY highly values your personal development and offers many opportunities for learning and development. Furthermore, we have a wide range of options for students/graduates: traineeship (transaction graduate program), joining us as a working student, (thesis) internships, starting position as a consultant, etc.

More than Real Estate; Transaction Graduate Program (TGP)

Graduates at EY have the opportunity to participate in our TGP-program. This program is designed to familiarize you with the transaction lifecycle. The program is not just focused on real estate (transactions) and enables you to share experiences and knowledge with several other disciplines within our company. You will have the opportunity to switch between departments during the 1,5 year track.

Interested in the TGP? Check this [link](#)



Valuation / Market analysis

To understand the impact on the business, we guide organisations through valuation and business modeling implications. Examples of client questions:

- How is **market risk** reflected in a premium to the discount rate?
- Do **sustainability** investments have a positive effect on the market value?

Strategy / Transformation

We assist clients by aligning the real estate strategy with the long term organizational objectives. Think of:

- How can I optimize the RE divestment strategy to **raise capital** for future investments in my core business?
- What is the optimal composition of the RE portfolio to achieve **long term, sustainable value** for my organisation?

Transactions / M&A

We provide support on the sale process from strategic positioning to close and help execute acquisitions, alliances and mergers. For example:

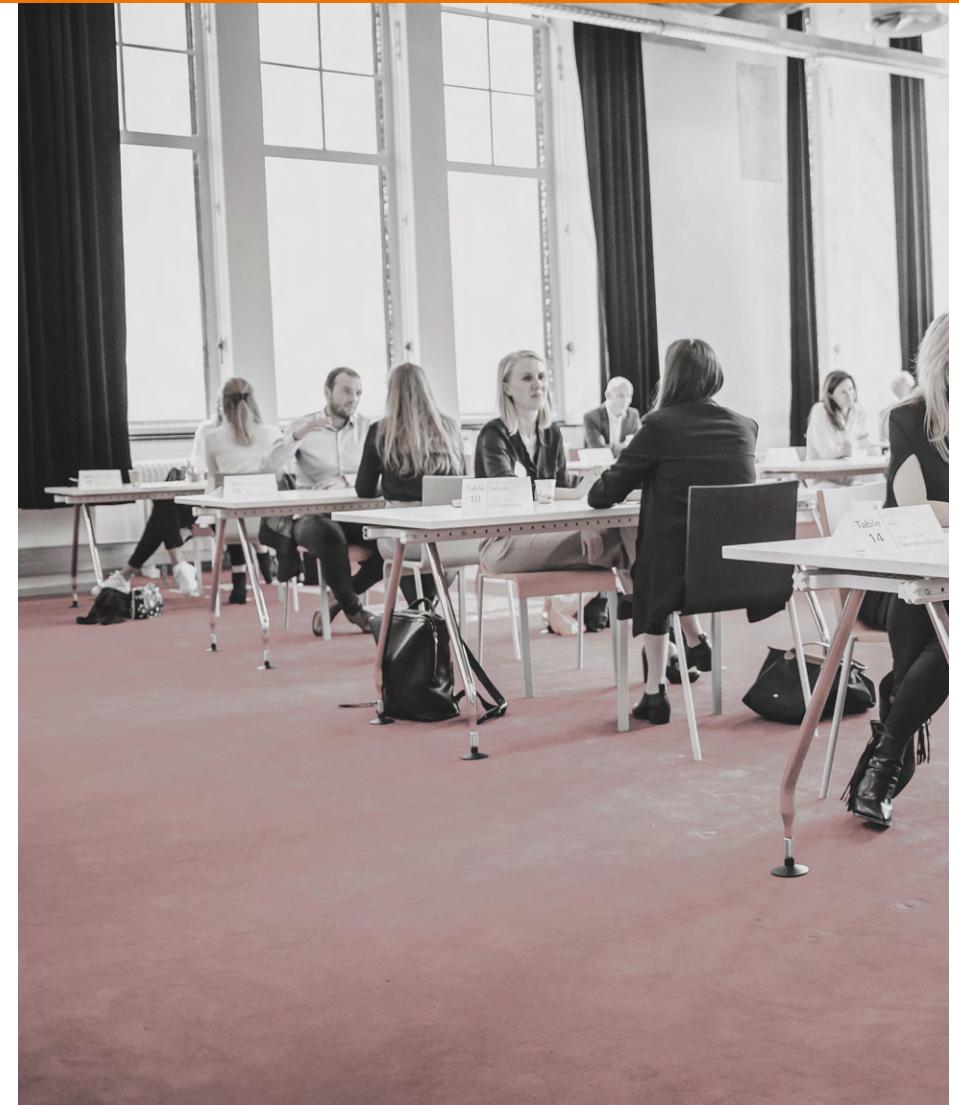
- Do I have to **reposition** my portfolio in the market?
- Is the RE **investment market** still a (relative) safe haven for institutional capital or do we need to pull out?



Curious for more info and/or vacancies: have a [look!](#)

1- ON- 1 TALKS, AND THE BUSINESS MARKET

14:15 - 15:45



AT OSBORNE



Baarn

<https://atosborne.nl/>

About AT Osborne

The design of the living environment contributes significantly to the well-being of people. Examples are unobstructed mobility, a clean and safe environment, suitable accommodation and good healthcare. AT Osborne contributes with sustainable solutions. Our focus is on infrastructure, healthcare and sustainable living environment. Our motto: 'Urban Matters, People Matter'.

At AT Osborne, large-scale projects are our bread and butter. We work for public clients, ministries, provinces, municipalities, care organisations, hospitals and educational institutions and housing corporations.

AT Osborne investing in talent

We invest in our people. Especially in young talent. Starters are supported to combine work, education and research in our Young Osborne Program. They experience personal development in a short period of time and are given the opportunity to explore their own fields of interest. AT Osborne is always looking for people who like a challenge. People with ambition, own initiatives and creativity. For more information, see <https://atosborne.nl/werken-bij/>



Project: Curaçao Medical Center, Willemstad

New hospital for Curaçao: Curaçao Medical Center (CMC)

AT Osborne participated in the description of care processes, program of requirements and an international tendering procedure with the responsibility for the construction contractmanagement and quality management.



Have a look at the project



Amsterdam

<https://www.turnerandtownsend.com/en/locations/europe/netherlands/>

Turner & Townsend is an independent professional services company working in the construction industry. You can work as a Project or Cost Manager for national and international clients, and make the difference across the real estate, infrastructure, industrial, or energy sector. With 112 offices in 44 countries, we draw on our extensive global and industry experience to manage risk while maximising value and performance during the construction and operation of our clients' assets.

From our office in Amsterdam, our employees help our customers in the Netherlands, Belgium and Luxembourg to develop and realise their plans and ambitions. Building a sustainable society together by making smart use of available resources.

We are part of an integrated global organisation. This enables us to make use of all the knowledge and experience of our colleagues worldwide who are involved in the most appealing programmes and projects and helps our national and international customers to achieve their goals in the BeNeLux.

Our Graduate Development Programme provides you with a structured learning environment that supports you to become a well-rounded consultant and accelerate your career as far and fast as possible.

You will be provided with a 2 years development path that is aligned to our internal competency frameworks and supports professional development and qualifications. This will help you and your manager monitor and plan your learning needs in order for you to progress in your career with us.

Project: Shell HQ, The Hague

The new headquarters campus will consist of four buildings, totalling approximately 110,000 sqm, with offices as well as space for learning and employee amenities, and car parks. The buildings are in various stages of development, from initial stage through to construction. Our team provided full project and cost management services and used its expertise to review the development programme and provide options to streamline and add efficiency.



Have a look at the [project](#)





UNIBAIL-RODAMCO-WESTFIELD



Schiphol

<https://www.urw.com/>

Unibail-Rodamco-Westfield is the premier global developer and operator of flagship shopping destinations. With a portfolio valued at €56.3 billion as of December 31st 2020, we own and operate 87 shopping centres; 53 are flagships in the most dynamic cities in Europe and the United States. Our centres welcome 1.2 billion visits per year. Present in 2 continents and in 12 countries, URW provides a unique platform for retailers and brand events and offers an exceptional and constantly renewed experience for customers. The Group has the largest development pipeline in the industry, worth €8.3 billion. URW distinguishes itself by its Better Places 2030 agenda, that sets its ambition to create better places that respect the highest environmental standards and contribute to better cities.

At the forefront of innovation, our 3,600 talented professionals are preparing for future generations of customers. Our skills, engagement and team work are key to driving performance and generating superior value.

We are always looking for talents to join our unique [International Graduate Programme \(IGP\)](#) for recent graduates to discover the diversity of Unibail-Rodamco-Westfield's business and approach to commercial real estate, acquire the company's business fundamentals and build a network.

IGP – what is it?

- 1-year rotation programme
- 3 assignments of 4 months in 3 different departments



Project: Westfield Mall of the Netherlands

Created to be the biggest shopping destination in the country, Westfield Mall of the Netherlands is located in Leidschendam. With nearly 300 stores, restaurants and entertainment, it will offer visitors a truly memorable experience.



Have a look at the [project](#)



's-Hertogenbosch, Amsterdam

<https://www.republiq.nl/>

Together, we build the best and coolest real estate consulting firm of The Netherlands. We want to professionalise the real estate sector with innovative solutions. We believe we can become game changers in the sector by using available data sources. We create the best conditions so that everyone can excel in their specific field. We believe if everybody does what they're good at, we achieve the best results. That starts by working hard and, above all, having a lot of fun.

A new era within the real estate industry has occurred. By using data we become game changers in the sector. Data is fundamental for every real estate-related decision. That's why Republiq consists of 50% real estate advisors and 50% data scientists. This combination makes us unique from others: figures only come to life if you know what world lies behind them.

We have become a Great Place to Work © for 4 years in a row now. Last year, we've been awarded second for best company of the Netherlands. Would you like to get to know us better? Visit <https://republiq.nl/werken-bij>

Project: Innovation District 's-Hertogenbosch

Our role: Identifying the possibilities for housing with the use of data.

's-Hertogenbosch wants to be the data and ICT-capital of the Netherlands. This innovation district plays a major role in it. The district will contain a mix of working, living and services; fundamental for innovation. With the use of data, Republiq identified the possibilities for housing in this area.



Have a look at the [project](#)





Delft

<https://www.demobv.nl/en>

DEMO Consultants is an independent consultancy (SME) specialized in Real Estate Information Management. Our USP is the combination of consultancy, software and research. We help our clients to make optimal choices for creating and managing real estate.

DEMO produces innovative software products, such as the Real Estate Suite. Expert systems with user friendly apps, dashboards and other practical features. Software for the development and management of buildings and civil infrastructure. The RE Suite comprises BIM, GIS, IoT, big data, VR/AR and Artificial intelligence technologies. DEMO employees are trained as building engineers, real estate specialists, researchers and IT specialists. This expertise, extensive experience and an eye for current market developments ensures that DEMO offers its customers innovative and result-oriented solutions.

DEMO helps its customers by developing and delivering services and systems that consistently answer various real estate questions from various users at the right time, in the right place, and in an understandable manner at the lowest possible cost. DEMO was established in 1996 and is based in Delft, The Netherlands.



Project: BIM Speed

DEMO participates in the European Horizon2020 Research project BIM Speed. This project focuses on the development and application of BIM for renovation projects in residential construction. DEMO is the technical coordinator of this project and among other things taskleader for the development of three software components:

- 1) The inhabitants crowdsourcing app, with which building data can be collected from residents and linked to BIM models.
- 2) A BIM based LifeCycleCost (LCC) analysis application for the LCC of real estate objects.
- 3) A BIM based refurbishment configurator using Artificial Intelligence.

In addition, within BIM Speed, DEMO is involved in other tasks such as the inventory of strategies for sustainable implementation of BIM in renovation projects, through public procurement protocols.



Have a look at the project

BRINK



Eindhoven, Rotterdam, Groningen

<https://www.brink.nl/>

Step into the center of construction, infrastructure, and real estate with us! From the heart of the market, our management and consultancy services, software products, and financial solutions give us a three hundred and sixty-degree view of all the movements in the market. Together with our clients, we literally push the boundaries of what is possible. We started doing this in 1972 and since then we are about 250 employees strong. Each with its own complementary specialism. Because at Brink we work together. With the most diverse clients and partners. With an extraordinary amount of data. With a mountain of solution-oriented power. For a diversity of issues. Everything comes together in the heart. And in the heart is Brink. The beating heart of construction, infrastructure and real estate.

Working at Brink is on the wish list of many starters. We notice that because after their studies they come to us for a position at one of our three offices that are within walking distance of the station. What appeals to them? The breadth of our organization (consultancy, management, software); the many interesting, large clients, and diverse markets. And, of course, our culture where you can enjoy working together on impressive projects. Do you like to be challenged? Are you quick to take responsibility? Take a look at our website to see what possibilities there are for you.

Project: Campus TU Delft

We are implementing the campus strategy together with the people from CRE (Campus & Real Estate) - the real estate department of TU Delft. We are investigating puzzles, opportunities, bottlenecks, and possibilities in order to create the campus. By being there and being on top of it. We set the course for a professional program, asset, and project management so that crystal-clear decisions can be made. That is quite a challenge because the task is complex.



Have a look at the [project](#)





Bilthoven

<https://www.vkzbv.nl/>

VKZ is: a small team of enthusiasts...

Our individual experiences/backgrounds differ, but our passion for the Dutch public and private property sector is a given. Working in small teams, we support and challenge each other.

... who work on comprehensive and varied projects...

Our clients are private companies, individuals and several authorities. We enjoy small projects, but don't fear bigger ones (up to hundreds of apartments). Our main fields of work are residential development, education, hotels, science and offices.

... and translate individual initiatives into collective passion...

VKZ steers on design quality and monitors costs and time schedules. We 'own the game' of project and area development by understanding and connecting all parties involved.

... while having fun!

Now the best part: at our office in Bilthoven we have a lot of fun! Our Chief Fun Officer (CFO) Ko, the office dog, wags his tail while checking if everybody's alright. Besides, we often visit our projects, of course accompanied by a drink afterwards!

Young VKZ

As a junior employee at VKZ you can join 'Young VKZ', a platform focused on your personal and professional development. Curious? Contact us, so we can team you up with one of our young employees!

© The copyright of the added images belongs to TANGRAM Architekten



Project: Galaxy Tower, Utrecht

VKZ has developed on behalf of Amrâth Group: The Galaxy Tower on the Jaarbeursplein Utrecht, 90m high, 53.000m² GFA, 250 hotel rooms, 330 apartments and 150 underground parking spaces.



Have a look at the [project](#)



w.daalderop@vkzbv.nl



s.knoop@vkzbv.nl



jm.kurris@vkzbv.nl

VORM started business 100 years ago as a construction company. A family business with a rich pre-war history. Over the years the organisation has grown to become a building developer in the Netherlands. VORM's focus is on the entire building sector: housing construction, utility construction, transformation, renovation and real estate maintenance. We don't just build concrete structures; we build homes. A place to create memories. Building the future together!

Shaping the future

Making a mark on the Dutch landscape. That is what VORM has been doing for more than a hundred years now. By creating environments where people feel at home. Fine places to live, to work and to visit. Together with other pioneers we give form to ideas that the market is eagerly waiting for.

Actively looking for opportunities

Times change. In order to respond to contemporary issues we give creativity all the space it needs; this way VORM is able to achieve continuous improvement. We adapt our ideas in the light of new opportunities. With new-build, redevelopment or transformation we devise solutions for both the present and the future. We continue to search ever more actively for opportunities. And for other pioneers who are keen to join us in giving form to ideas that the market is eagerly waiting for.

Doing while others think

Our team is made up of self-aware high achievers with ambition and courage. Just a little bit different, always one step ahead. Impassioned specialists who are bursting with energy. We understand the whole process of development, construction and sale. We can connect with what moves the customer. And the more complex the plan, the greater our enthusiasm. By drawing on each other's expertise we can do what others are just thinking about. Decisively and in full confidence.

Project: Sluishuis, Amsterdam

This hypermodern carré-form beacon beside the IJ comprises rental and owner-occupied apartments and penthouses, totally designed with a view to living next to the water. Robust pontoons are being installed around the building with its characteristic lock gate; these will provide mooring places, a promenade and a location for houseboats.

Attached is an AI of the Sluishuis



Have a look at the [project](#)





Delft

<https://www.tudelft.nl/>

As a contributor to the world-famous Dutch waterworks and a pioneer in biotech, TU Delft is an international top university that combines science, engineering and design. TU Delft stands for world-class education, research and innovation to meet challenges in the fields of energy, climate, mobility, health and digital society. At TU Delft, we embrace diversity and strive to be as inclusive as possible. Together we devise and develop solutions that have a positive impact on a global scale.

To achieve the ambitions of TU Delft demands an environment that challenges and inspires. Campus and Real Estate works with approximately 200 colleagues on a daily basis on the development and management of the campus and all real estate assets of TU Delft. Sustainability is a high priority and our ambition is to achieve a CO₂ neutral and circular campus by 2030.

With over 160 hectares, 60 buildings, 19,000 teaching places, 6,000 study places and more than 250 different companies on site, our working environment is a campus filled with faculties, high-tech labs, living labs and catering. In our work we create an environment where students, scientists, staff and partners can make a maximum contribution to a better society, and so we contribute to the top performance of TU Delft.

Challenge. Change. Impact!

[Click](#) for more information on job vacancies



Project: Echo, TU Delft

Increasing student numbers combined with the need for more education space which is also more flexible have resulted in the development of a second additional building for teaching: Echo. It will be a cross-faculty building offering a wide variety of teaching rooms to reflect the diversity of teaching methods and study styles.



Have a look at the [project](#)

THANKS FOR YOUR PARTICIPATION!

See you next year

Special thanks to:



Lisa Cornelissen		Chair
Hugo Smid		Treasurer
Bram Kok		Logistics
Nina Verschoor		Student relations
Ilse van Milaan		Programme
Deanne Muisers		Promotion



Committee RECD 2021



**REAL ESTATE
CAREER DAY
11 MAY 2021**